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Aginsky Consulting Group Quarterly Newsletter

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ACG TO ENTER U.S. MORTGAGE SERVICES MARKET



How does one capitalize on the constantly growing demand for mortgage services among America's burgeoning ethnic minorities? Aginsky Consulting Group believes that the company has found a way. When our firm was first approached last year by a mid-size U.S. mortgage banking institution with a request to help them take their processing and customer service off-shore, we took on the project and soon thereafter found an opportunity with an underserved market niche. In fact, upon a more careful analysis and a strategic overhaul of the plan, the company's top management saw such a phenomenal

opportunity to completely redefine the U.S. mortgage market that ACG purchased 100% of the equity in the project from the client and decided to launch it as a stand-alone entity called New American Finance Corporation.

Aginsky Consulting Group has already invested tremendous resources into the market research, demand forecasting, competitive analysis, and financial projections, together with personal capital investments by the firm's top management. ACG expects to complete the entire set of documents and investment solicitation materials within sixty days and raise the seven-figure Series 'A' round of financing before the end of the year. Please check back on our site regularly for new developments about this exciting project or write to NAFC@aginskyconsulting.com for additional information.

NEW MEMBER TO JOIN ACG TOP MANAGEMENT TEAM

Aginsky Consulting Group is proud to present Mr. Alexander Kozlov as its newest member and Executive Vice-President. Among other admirable credentials, Mr. Kozlov is an expert in Eastern European markets and boasts four graduate degrees including an MPA from Harvard University and a Ph.D. in business administration. Mr. Kozlov was the Principal in one of the premier consultancies in Europe for nearly a decade and was instrumental in some of the largest M&A activities in Russia and Ukraine for Western Fortune 100 companies. Mr. Kozlov has also taught strategy at Colombia University's Graduate School of Business and worked as a free-lance consultant for major international corporations. Mr. Kozlov will be based in Washington, D.C. and will provide key strategic advice and support during ACG's undergoing expansion efforts.

NEWS



ALEXANDER AGINSKY TO ATTEND UKRAINE OUTSOURCING SEMINAR



On November 29th - 30th of 2005, Mr. Aginsky, ACG's Managing Director, has been invited to give a presentation on the topic of global outsourcing at the 2nd Ukrainian Outsourcing Forum which is to be held in Kiev, Ukraine.

Ukraine has the potential to become the global market leader in business process outsourcing (BPO) and IT outsourcing, going head to head with such giants as India and China.

Among the Forum participants there will be leading professionals in outsourcing services area, representatives of Ukrainian offshore IT outsourcing companies, foreign experts, representatives of leading world IT and software companies, investment professionals, IT department directors of Ukrainian companies, and government representatives.

The Forum program includes round tables and discussions on issues of outsourcing development, intercourse with the state representatives, the growth of export potential of Ukraine in the field of ICT, legislative regulation of outsourcing activities, creation of marketing centers for promoting Ukrainian companies to the west, and experience exchange with foreign experts.

ACG SUCCESSFULLY COMPLETES ITS FIRST PROJECT IN AUTOMOTIVE SECTOR

2005 began very well for Aginsky Consulting Group as the firm successfully completed its first project in the Russian automotive sector. Truly international in nature, the project was administered by the firm's U.S. East Coast office and entailed providing a client in Japan with a comprehensive market research study, tariff structure, and pricing information for the commercial truck market in Russia. During the course of the engagement, ACG was able to acquire important contacts in the Russian automotive industry and develop a new body of research on this important market in Russia. The detailed report and catalogue of all current players and models is now available for sale through our sales department. All related requests should be sent to sales@aginskyconsulting.com.

NEW STRATEGIC ALLIANCES



In March of 2005, ACG has entered into a strategic alliance with the Agence Centrale d'Affaires (Central Business Agency, France), the leading European globally operating network of quality consultancy which unites the best practicing consultants of the world.

Aginsky Consulting Group, LLC now owns the exclusive rights in North America to share knowledge, experience, and clients with the ACA network members. ACA offers the best solutions in business development in Europe, supported by an impressive portfolio of successful projects. For more information on ACG's partners, please visit the "[Our Partners](#)" page of our corporate website.

In early April of 2005, ACG has entered into a strategic alliance with a reputable international banking institution. The firm has been proactively seeking out this sort of a relationship for some time now due to our clients' increasing demand for international financing sources. This new partnership will expand our already broad service offering to include trade financing solutions for clients around the globe who are interested in acquiring the following U.S. manufactured goods:

- Equipment
- Commodities
- Raw materials

We will also now be able to offer the following services:

1. Letter of Credit Structuring with US Financial Institutions;
2. Local Bank's Financial Guarantee Search;
3. Commercial Tenders for potential US suppliers

We are able to offer these services to our international clients through western based lending institutions and without any up-front costs to the borrower. This will be strictly a success fee based service with interest rates that are hundreds of basis points (as much as 4-7%) below the local financial market averages while offering extended repayment terms. For all application materials or any additional questions regarding this new offering please write to financing@aginskyconsulting.com.

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